In attendance:

Andy Bandit, President Remy Schor, Vice President Samantha Pittman, Chair Russell Gaskamp, Treasurer, Web Liaison

Joy Park-Thomas, Secretary, Women's Director

Alison Regan, Beach Director

Chuck Bender, Fields Director, Pickup Liaison

Julia Johnson, Marketing, Sponsorship & Social Director

Grant Boyd, Youth Director

Jane Carlen, Women's Coordinator

Absent:

Seth Gillum, League Director Helen Yuan, Outreach Director, College Liaison – No longer in LA

West side Location: Lula Meeting opened: 8:23 PM

AGENDA ITEM: MORRISFEST – Andy

Charles Naurath wants to know for if LAOUT will front the money for Morrisfest, the charity tournament for Charcot-Marie-Tooth disorder benefitting the CMTA Star Research Program. Discussion of a fee for fronting money. Motion to table discussion for later when we discuss fee schedule.

AGENDA ITEM: YOUTH LEAGUE EVENT - Alison

Partner with Blue Hills for electronic waste recycling to raise money. What are the obligations involved? LAOUT will get 50% of proceeds. Estimate of gross profit \$300-1000.

AGENDA ITEM: Dodgers/Angels Fundraisers – Julia

In general, any free event can be approved by Julia without a board vote. Any event costing \$200 or more requires a board majority vote. Update on gloves: the company will not comp LAOUT free gloves for promotion or trial. Although Andrew Box McRae likes the gloves that the contact is selling, board agrees there is not enough demand for gloves to profit from LAOUT reselling the item at LAOUT events.

Discussion of whether sponsorship in general should fall under the purview of the Marketing, Sponsorship and Social Director. Julia is willing to take on the work as part of the position.

Side discussion of a separate record of votes specifying how many yeas and nays, but NOT who voted.

UPDATE ON PORTABLE FIELD LIGHTS - Remy

The lights, stands and generators in question are very heavy and not very portable. Storage is an issue if the lights were to remain at the field. \$3200 to purchase one bank of "soccer" lights. Would need at least two banks, depending on how well they light the field in actual

use. Bases do not necessarily have wheels to move lights on and off fields. Conclusion: the price and lack of portability and storage of lights and generators make this option unfeasible at this time.

AGENDA ITEM: LAOUT offering for a fee – Russell

Presentation of a rough draft of LAOUT offerings for a fee suggesting Tournament Organization items: 5% gross profit; Club Teams: \$200 (per year). Andy has already created a packet of How To Run A Tournament. Discussion of bullet points of items/services including insurance to encourage other people to take on running the tournament. Discussion of 5% for insurance alone, 10% for insurance and items, 15% for all inclusive, at which point LAOUT would be co-running that event.

For the Club teams, LAOUT would put in a bid for sections on their behalf, insurance, field acquisition for 1 other tournament, a certain number of volunteer hours.

Discussion of Andy's loaned items including tents and banners being returned broken or unusable. Discussion of requiring a deposit & damage waiver of any equipment LAOUT makes available.

Discussion of a volunteer database/listserv that could also be available as a LAOUT offering. Volunteers to do things like run equipment to the field, set up fields, refilling water coolers, keeping scores and running final scores to the TD. LAOUT can incentivize volunteers and professionalize the incentives in non-cash ways. More than just shirts and discs. Subsidized entry fees to leagues. Guaranteed men's spot in the coed league. A volunteer banquet.

Discussion of community involvement to bolster league registrations, potentially the most important tournament service. Volunteers from the club community would also be asked to register for leagues to bolster numbers.

Discussion of suggesting Chuck of Morrisfest volunteer in another LAOUT event as compensation for the loan of up-front money for the tournament; future discussion to decide a fee structure for this type of request. Motion to front \$500 to Chuck to run Morrisfest for no profit, passed (9 yea, 1 abstain).

AGENDA ITEM: FIELD RESERVATIONS - Chuck

Presentation of the 6-field park in Santa Clarita as a consideration for the summer league tournament. Games would have to start at 8 am in order to have all brackets play and be out by 4pm, when the next organization (Journey cover band) has booked the space. \$1200 for the fields. It requires a security deposit of \$700 (credit card takes 4 days, check takes several weeks). Includes bathroom access.

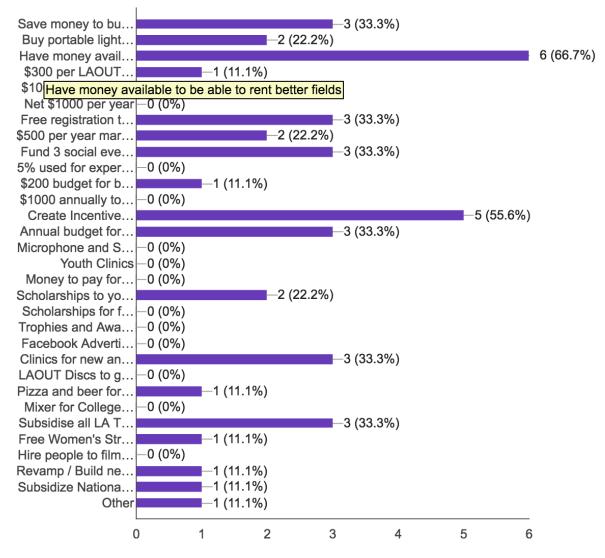
Having a relationship with the city could get field managers to accommodate LAOUT's requests. Example: Field of Dreams is being reseeded and will reopen three days after the SL tournament, but a request from someone in a political position could have opened the fields early.

The Wilmington Port fields – 3 fields for \$500, involved speaking with the risk assessment department, police department, city, etc. on behalf of the Reign-organized upcoming tournament Aug. 13-14th. Important to thank them for pulling together the six-department conference call in order to obtain the quote, in relationship building.

Brief related discussion of related additional insurance on top of Arclight insurance.

UPDATE ON COMMUNITY NEEDS - Russell

Report of survey results. Of the nine community members who took the poll of various goals the board could work toward in the coming year, six was the maximum number of participants who voted for one category. However, purchasing fields is prohibitively expensive. It would take partnering with an organization that has the up-front money to buy a minimum 5-acre plot. Field quality was also a priority. However, survey participants is too small a number to accurately gauge community needs.



REQUEST FOR NEXT MEETING'S AGENDA TOPICS – Samantha

- Restructuring leagues Grant
- Planning a women's mini tournament Jane
- Filling the upcoming vacancy of Chairperson, Outreach Director/College Liaison, and Women's beach coordinator positions

UPDATE ON YOUTH – Grant

SCYU will create it's own organization in approximately three months and transition out of LAOUT finances.

REVIEW OF PREVIOUS MEETING'S ACTION ITEMS - Joy

Next meeting will be Monday August 15th at DeSano's pizza. Note: Julia has Monday conflicts after next meeting.

Meeting closed 10 pm.